

general manager – sales

- **Brisbane CBD location**
- **National Focus**
- **OTE \$170K**

With several million accounts under management for customers within a diverse market sector, our client is an industry leader, successfully providing sophisticated strategies and technologies to meet the changing demands of Australasian business. Clients range from small and medium enterprises to large corporates and products include consumer, commercial and account asset management services.

In this newly created role, the General Manager Sales will establish and implement the national sales strategy for the company and will be the key driver in the analysis of all client engagements to ensure ongoing profitability and viability. This position will also pursue and maintain client relationships at a senior level.

You will be responsible for leading, motivating and mentoring a team of sales professionals across Brisbane, Sydney, Melbourne and Adelaide and presenting professional advice and accurate sales and market information to the MD & CEO and other members of the senior management team.

To be considered for this role you must demonstrate an extensive and proven track record in sales management at a senior level. The successful candidate will be a driven and energetic sales leader with high level analysis and strategic planning experience and outstanding people management skills.

Interested applicants should email their CV, which will be treated in the strictest confidence, to brg_262@bradmanrecruitment.com or alternatively contact **Louise Furlong** in our Brisbane office on **(07) 3303 0218**.

Bradman Recruitment – Level 30, AMP Place, 10 Eagle Street, Brisbane 4000.
P: (07) 3303 0218 F: (07) 3303 0219 E: brg_262@bradmanrecruitment.com

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