



head of fundraising

- **Leading International Development Agency**
- **Drive significant fundraising investment**

WaterAid Australia is an international NGO dedicated to the provision of safe domestic water, sanitation and hygiene education to the world's poorest people, helping them break free from the stranglehold of disease and poverty.

You will lead a small team to substantially grow revenue, primarily from individuals via direct selling and a direct marketing regular giving program. Your track record in donor acquisition, retention and upgrade at all levels will be central to your success. In addition you will have highly tuned relationship development skills and experience working with senior executives, board directors and high net worth individuals.

Ideally, you have worked for another international NGO where 'best practise' is the norm, or a large domestic charity with a similarly complex fundraising operation. You have also successfully managed and driven major investment growth strategies.

If you would like to apply your fundraising experience in an innovative international NGO, please contact Richard Green on 02 8243 0570 or email your CV to resumes@ngorecruitment.com quoting reference number 28212.

