

manager – mobile sales team



- **Melbourne CBD Location**
- **Key Leadership Role**
- **Innovative Financial Services Organisation**

Members Equity Bank is an innovative player in the financial services sector and is one of Australia's fastest growing national banks who seek to build a reputation for excellence in customer service. The Bank is currently seeking an outstanding people manager, with a solid background in financial services, to manage a State Sales team of Mobile Lending Managers and Home loan consultants.

This position is predominately responsible for leading, motivating and mentoring team members to meet both individual and team sales targets and to perform to KRAs, particularly in the areas of home loan settlements and cross sales.

To be considered for this role you must demonstrate an extensive and proven track record in the successful management of sales teams, ideally within the financial services industry, together with strong business development and relationship management experience. The successful candidate will be a driven and energetic sales leader with outstanding people management skills, including the ability and desire to coach and mentor staff to succeed. In return, Members Equity can offer a great working environment where performance is rewarded.

Interested applicants should email their CV, which will be treated in the strictest confidence, to brg_469@bradmanrecruitment.com or alternatively contact **Tania Monticelli** in our Melbourne office on **(03) 9225 5265**.

Bradman Recruitment – Level 50, 120 Collins Street, Melbourne 3000.

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