

business development manager

AEG

Power Solutions

- **German multinational dedicated to solar**
- **Significant salary package and bonus**
- **National position, Sydney CBD based**

AEG Power Solutions is a world provider of conventional and renewable energy. Backed by more than a century of innovation they design and manufacture for the entire PV value chain. With 1,500 employees worldwide AEG Power already distributes conventional power solutions in Australia and they are now seeking to establish the solar power business in this vibrant market.

In this National role you will be the face of the organization developing business opportunities with distribution channels, project developers and energy companies. You will also develop business roadmaps and action plans, monitor the market, coordinate commercial and marketing operations and lead quote preparation on major projects. You will report to Singapore and grow your Australian team as required.

You have business development achievements in the Australian renewable energy sector and a great understanding of the Australian solar market and its customers. Your reputation and contacts in the energy industry will make the difference.

Call **Julien Lacave** to discuss in confidentiality or directly submit resume.

Bradman Recruitment – Level 6, 60 Carrington Street Sydney 2000.
P: (02) 8243 0500 F: (02) 8243 0599 E: cv@bradmanrecruitment.com

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ENERGY & CARBON

The Carbon Market Institute, based in Melbourne, assists business in dealing with climate-related markets both in terms of managing risk and realising business opportunities. The institute will assist in positioning Australia as an emissions trading hub for our region.



CARBON MARKET
INSTITUTE

research manager

You are responsible for contributing to the development of and implementing the CMI's program of research on emissions market related issues and other aspects of market analysis. You will also be involved in fostering knowledge transfer through collaboration with industry and government agencies.

training & accreditation manager

You are responsible for contributing to the development of and implementing training, education and accreditation programs covering GHG emissions trading and related schemes. You will also be responsible for fostering co-operation with Australian government agencies, funding bodies and international partners.

communications manager

You will be responsible for implementing the various aspects of the CMI's communications strategy including events management, media and government interaction, and member relationships. You will work closely with the ED and program managers to facilitate and promote the CMI's research, training and networking activities with members and the wider business community.

For these positions the ideal candidate is performing a similar role in business or government in the environment or energy markets and has appropriate academic qualifications.

For more information on these ground breaking roles please contact **Michael Green, (02) 8243 0500** or **Simon Fjell, (03) 8319 4090**. Alternatively, send your resume to **cv@bradmanrecruitment.com**

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