

act!onaid

major gifts manager

- **Leading anti-poverty agency**
- **Create a new major gifts program**
- **Corporate experience welcomed**

ActionAid Australia (formerly Austcare) is a rights based anti-poverty agency addressing the root causes of poverty and injustice - not just the effects. At the heart of ActionAid's work is the belief that each of us - rich or poor - is entitled to the same basic human rights.

ActionAid's mission is to work alongside poor, excluded and vulnerable people to end poverty and injustice together.

You will launch, develop, manage and lead the ambitious growth of a new major gifts fundraising program harnessing support from major donors and grant giving foundations. You will work with the board and senior staff to identify prospects, nurture relationships and drive major gift cultivation and solicitation, delivering at least \$1million from this stream by 2012.

You are ideally an experienced senior relationship fundraiser with a track record in securing major gifts, sponsorships, grants or corporate support. Alternatively, you have successfully developed commercial partnerships in the private sector. Your maturity and experience will enable you to establish and nurture meaningful relationships resulting in new and significant donations.

If you are passionate about ending poverty and injustice, please contact Olivia Ryan on 02 8243 0570 or email your CV to cv@ngorecruitment.com quoting Ref # 29907.

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