

# development director

- Kick start 'significant' new income streams
- Fundraising or BDM experience
- Significant remuneration package

The Climate Institute works with community, business and government to drive innovative and effective solutions to climate change. Its vision is for Australia to be a world leader in clean technology use and innovation and a place where clean and low carbon 'climate action' solutions are part of life.

This role will develop and implement fundraising strategies targeting philanthropists, government and corporations. You will work with the board and senior staff to identify prospects, nurture relationships and drive major gift cultivation and solicitation.

You have a track record in 'making the ask' for a not-for-profit or in business and are able to negotiate successful outcomes. You have the maturity and experience to establish and nurture meaningful relationships resulting in new and significant donations, grants and sponsorships.

**If you have the technical skills  
and are passionate about  
fighting climate change then  
send your CV to  
cv@ngorecruitment.com  
or contact Richard Green  
on 02 8243 0570 quoting  
reference 29295.**



**R e c r u i t m e n t**

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