

fundraising manager

- **Make a vital contribution to the health and welfare of children**
- **A salary package designed to attract very successful fundraisers**

The Children's Hospital at Westmead is the largest highly respected paediatric centre in NSW providing excellent care for 50,000 sick children annually from NSW, Australia and across the Pacific rim. The \$20m fundraised annually provides significant services for these children and their families in a family focused, healing environment.

Drive growth by harnessing the support of philanthropists, corporates, community groups, trusts and foundations through major gifts and partnerships. Leading a team of 19 you will also encourage donors to make bequests, regular gifts and respond to appeals via direct mail, the Internet and events.

You have a track record in working with and nurturing senior people to raise significant philanthropic and corporate support and in developing the value of large supporter bases of individual donors. Your donor care and staff management skills will also be highly developed.

If you would like to utilise your extensive fundraising experience to improve the health of sick children, contact Richard Green on 02 8243 0570 or send your resume to ngo_9@ngorecruitment.com

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