

manager, development

- **Senior relationship fundraising role**
- **Corporate experience welcomed**
- **Contribute to the success of a Melbourne icon**

The Royal Botanic Gardens Melbourne, established in 1846, extends over 38 hectares in the heart of the city, houses a collection of over 10,000 species of indigenous and exotic plants and attracts 1.6 million visitors annually. The institution also incorporates research, educational and plant collection activities along with Royal Botanic Gardens Cranbourne including the Australian Garden.

Working closely with the Chief Executive and presenting with credibility at board level, you will lead a small, dedicated fundraising team. The program supports key infrastructure initiatives such as the groundbreaking Integrated Water Management Project. You will be responsible for establishing and maintaining relationships and for maximising funding from supporters which include philanthropic trusts and foundations, major donors, bequestors and corporate partners.

You have a track record in nurturing enduring relationships and have experience 'making the ask' resulting in significant grants, major donations, sponsorships and partnerships. You currently provide excellent donor or customer care in a philanthropic, charitable, educational, cultural or corporate setting.

If conserving and enhancing Melbourne's botanic heritage is important to you, please contact Mike Hurdle or Karen Livingstone on (03) 8319 4070 or forward your resume to cv@gnorecruitment.com quoting # 30956.



Royal
Botanic
Gardens
Melbourne



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